

SEcureMenu

Quick Reference Guide

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Overview

Simplifying the menu experience by combining a unique menu presentation with impressive features:

- **Auto eRating** - Allows for the most common rating coverages to be defaulted so changes don't have to be made on every deal
- **Intelligent Templates** - Automatically set default product layout based on Deal Type
- **Business Manager Mode** - Display up-front to the F&I Manager as much pertinent information as possible so the menu can be configured accordingly
- **Consistent User Interface** - Intuitive screens allow for an easy presentation every time
- **Flexible Presentations** - Adaptable to your selling process on a tablet (e.g. iPad, Surface, etc.), touch screen monitor, PC or on paper



DASHBOARD

SEcureMenu's Dashboard is your initial landing page and provides real-time statistics and rankings on overall menu usage.

Start Menu:

Simply enter a deal number or stock number and click the "Start Deal" button to launch a menu presentation.


Active Widgets:

Menu usages statistics are displayed and rotate by time period. View stats based on Today, Yesterday, Month-to-Date and Year-to-Date.

Deal Search:

Select a recent deal and pick up exactly where you left off, or open a completed deal and easily re-print documents, contracts, or void contracts if necessary.

SEcureMenu > Friendly Motors



Email Support
(972) 934-1751

Launch SEcureMenu

ENTER DEAL#

START DEALMANUAL DEAL

Friendly Motors

A StoneEagle Demo Dealer
4225 Office Parkway
Dallas, TX 75204
(972) 934-1751

DEALS COMPLETED

ME

7

DEALER

103

YESTERDAY

PRODUCTS SOLD

ME

11

DEALER

135

YESTERDAY

PRODUCTS PRESENTED

ME

44

DEALER

739

YESTERDAY

CONVERSION RATE

ME

2%

DEALER

18%

YESTERDAY

RANKINGS

DEALS COMPLETED

1. Nick Barber1

2. John Day0

3. Buddy Rosenberg0

4. John Day0

LAST MONTH

Product Sales By Type

CONVERSION RATE

AM

50%

GAP

100%

VSC

100%

LAST MONTH

Product Sales By Name

CONVERSION RATE

1. Extended Service Contract100%

2. GAP100%

3. PrePaid Maintenance100%

4. Road Hazard Tire & Wheel0%

LAST MONTH

Search deal#, buyer, vehicle information, contract number

Date Range:All

Deal Type:All

Vehicle Type:All

Deal Status:All

Products Sold:All

Contracts:All

Owner:All

Test:All

75 / 741 records

Reset FiltersReset Sorting

Last Modified	Deal#	Last Name	Deal Type	Type	Vehicle	F&I Manager	Products Sold	Finished
01/05/2017	1263	JONES	R	N	2016 GS 350	Nick Barber		
01/04/2017	1263	JONES	R	N	2016 GS 350	Victoria Gibson	2	
01/03/2017	1263	JONES	R	N	2016 GS 350	Nick Barber	2	✓
12/29/2016	1263	JONES	R	N	2016 GS 350	Buddy Rosenberg		
12/29/2016	1263	JONES	R	N	2016 GS 350	Buddy Rosenberg		
12/20/2016	1263	JONES	R	N	2016 GS 350	Jason Gillette	4	✓
12/20/2016	1229	JONES	R	N	2016 JETTA S	Victoria Gibson	2	
12/19/2016	1229	JONES	R	N	2016 JETTA S	Victoria Gibson		
12/19/2016	1263	JONES	R	N	2016 GS 350	Buddy Rosenberg		
12/16/2016	1263	JONES	R	N	2016 GS 350	John Day		

BUSINESS MANAGER MODE

Quickly and easily make any adjustments before presenting to your customer.

Deal Details Bar:

Find all your basic deal information here including customer, vehicle, and deal details as well as the base payment and base amount financed.

Flexible Presentation Format:

Align the menu horizontally or vertically in a more traditional four column fashion. The horizontal view, shown here, has been our popular layout.

Business Manager Mode:

Displays product cost and profit and allows editing of product plans, terms, and sell prices.

Sales Mode:

Hides product cost and profit and enables customer to interact with presentation.

Term Options:

Click the term tile to add a second term option that can be displayed side-by-side with corresponding monthly payments.

Product Details:

Click on a product tile to view the rating and pricing window which allows you to change the level of coverage or overwrite the price manually.

SEcureMenu

Friendly Motors

Business Mode

	Customer	Vehicle		Fees	Taxes	Lender			Deal#	
	JOHN JONES	2016 VOLKSWAGEN JETTA S		\$200	\$2,700	LEXUS FINANCIAL SERVICES			1229	
		Mileage	Price	Cash	Rebate	Net Trade	Term	Base Payment	Amount Financed	Deal Date
		25	\$40,000	\$3,500	\$3,000	\$2,500	60 Months @ 2.00% 72 Months @ 2.00%	\$594.19 \$500.03	\$33,900 \$33,900	12/15/2014
	 Extended Service Contract	 PrePaid Maintenance	 GAP	 Road Hazard Tire & Wheel	 Theft Protection	 Dent & Dings				
	PLATINUM PLUS NEW 60m/100k/\$100 \$1,556 Cost: 778.00 Profit: 778.00 Tax: 0.00	Customer Care 60m \$1,750 Cost: 700.00 Profit: 1,050.00 Tax: 0.00	Guaranteed Auto Protection \$995 Cost: 300.00 Profit: 695.00 Tax: 0.00	TIRE AND WHEEL PROTECTION 60m \$270 Cost: 135.00 Profit: 135.00 Tax: 18.23	ETCH COMPLETE PROTECTION 60m \$40 Cost: 20.00 Profit: 20.00 Tax: 2.70	\$399 Cost: 199.00 Profit: 200.00 Tax: 26.93				
Option 1	 \$22.95/mo.	 \$25.81/mo.	 \$14.68/mo.	 \$4.25/mo.	 \$0.63/mo.	 \$6.28/mo.				
Option 2	 <div> <div>60 mo.</div> <div>72 mo.</div> </div> <div> <div>\$27.27/mo.</div> <div>\$22.95/mo.</div> </div>	 <div> <div>60 mo.</div> <div>72 mo.</div> </div> <div> <div>\$30.67/mo.</div> <div>\$25.82/mo.</div> </div>	 <div> <div>60 mo.</div> <div>72 mo.</div> </div> <div> <div>\$17.44/mo.</div> <div>\$14.68/mo.</div> </div>	 <div> <div>60 mo.</div> <div>72 mo.</div> </div> <div> <div>\$5.05/mo.</div> <div>\$4.25/mo.</div> </div>						
Option 3	 <div> <div>60 mo.</div> <div>72 mo.</div> </div> <div> <div>\$27.27/mo.</div> <div>\$22.95/mo.</div> </div>	 <div> <div>60 mo.</div> <div>72 mo.</div> </div> <div> <div>\$30.67/mo.</div> <div>\$25.82/mo.</div> </div>	 <div> <div>60 mo.</div> <div>72 mo.</div> </div> <div> <div>\$17.44/mo.</div> <div>\$14.68/mo.</div> </div>							
Option 4										

CUSTOMER MODE

Engage your customers with SEcureMenu's digital product presentation on any PC, tablet, touchscreen monitor or TV or print a hard-copy to present on paper.

Flexible Presentation Methods:

Present the menu electronically on a PC, iPad, Surface or other tablet device, a second monitor or touchscreen. Click the 'Print' button to generate a paper menu as well.

Product Pricing Tile:

In customer mode product cost and profit will automatically be hidden and product pricing can be configured at the dealer level to disclose the full price, monthly price or daily price.

Product Information:

Just click the "i" on any applicable products to view videos, brochures, highlights, and other benefits without leaving the presentation.

Intuitive Product Selection:

The customer can easily select the products they want and create their own custom package. As products are added or removed the total monthly payments update accordingly.

SEcureMenu

Friendly Motors

	Customer	Vehicle		Fees	Taxes	Lender		
	JOHN JONES	2016 VOLKSWAGEN JETTA S		\$200	\$2,700	LEXUS FINANCIAL SERVICES		
		Mileage	Price	Cash	Rebate	Net Trade	Term	Base Payment
	25	\$40,000	\$3,500	\$3,000	\$2,500	60 Months @ 2.00% 72 Months @ 2.00%	\$594.19 \$500.03	\$33,900 \$33,900
	Extended Service Contract	PrePaid Maintenance	GAP	Road Hazard Tire & Wheel	Theft Protection	Paint Protection		
	PLATINUM PLUS NEW	Customer Care	Guaranteed Auto Protection	TIRE AND WHEEL PROTECTION	ETCH COMPLETE PROTECTION	Paint Protection		
	60m/100k/\$100	60m		60m	60m			
Option 1	✓	✓	✓	✓	✓			
Option 2	✓	✓	✓	✓				
Option 3	✓	✓	✓					

DISCLOSURE

SEcureMenu Friendly Motors

Business Mode

Walt White

Customer

Vehicle

Taxes

Taxes

Lender

Deal#

Deal Type

Tax Profile

JOHN JONES

2016 VOLKSWAGEN JETTA S

\$200

\$2,747.86

LEXUS FINANCIAL SERVICES

1229

Retail

TX

Mileage

Price

Cash

Rebate

Net Trade

Term

Payment

Amount Financed

Deal Date

OTR

First Payment

25

\$40,000

\$3,500

\$3,000

\$2,500

72 Months @ 2.00%

\$574.64

\$38,957.86

12/15/2014

30

01/14/2015

Purchased Items

Product	Plan/Coverage	Price	Cost	Profit	Status	Contract	Action
Extended Service Contract	PLATINUM PLUS NEW 60m/100k/\$100	\$1,556.00	\$778.00	\$778.00	Contract Fields Not Loaded		
PrePaid Maintenance	Customer Care 60m	\$1,750.00	\$700.00	\$1,050.00			
GAP	Guaranteed Auto Protection 72m/\$0	\$995.00	\$300.00	\$695.00			
Road Hazard Tire & Wheel	TIRE AND WHEEL PROTECTION 60m	\$270.00	\$135.00	\$135.00	Contract Fields Not Loaded		
Theft Protection	ETCH COMPLETE PROTECTION 60m	\$40.00	\$20.00	\$20.00	Contract Fields Not Loaded		
Dent & Ding		\$399.00	\$199.00	\$200.00			

Declined Items

Product	Plan/Coverage	Price	Cost	Profit	Status	Contract	Action
---------	---------------	-------	------	--------	--------	----------	--------

Simple Summary:
Clean layout disclosing the purchased and declined products.

Easy Edits:
No need to go back to the menu to make any changes, just click the ellipses(...) to purchase or decline a product, and click the pencil to change any rating cover-ages or product pricing.

Quick Void:
Contracts can be voided from this screen as well as after contracting.

Quickly Complete:
Once agreed, select contract if eContracting, or Finished to complete the menu presentation.

CONTRACTING

SEcureMenu Friendly Motors

JOHN JONES

Extended Service Contract

Signature 1

Road Hazard Tire & Wheel

Signature 1

Theft Protection

Signature 1

Disclosure

Signature 1

PLAN BENEFITS INCLUDE:

*This Plan commences on the Plan Purchase Date and continues thereafter depending on which Plan Term is selected above unless cancelled. All claims must be reported to the Administrator during the Term of this Plan.

ELIGIBILITY, ASSISTANCE AND PRIOR AUTHORIZATION


This Agreement may only be purchased on New Vehicles and Manufacturer Certified Preowned Vehicles at the time of vehicle sale.

INELIGIBLE VEHICLES - The following vehicles are ineligible: Vehicles used for taxi, shuttle, commuter, municipal, professional, emergency or police vehicles, salvage vehicles, rental, transport carrier, tow vehicles. Vehicles used or to be used for competitive driving or racing. Vehicles with a gross vehicle weight rating (GVW) of more than 14,000 pounds (10,000 pounds in Florida). Vehicles used for hire to the public, or to transport people for hire. Vehicles that have been modified beyond the vehicle Manufacturer's specifications, including, but not limited to, modifications to permit trailering, towing or snowplowing; lift kits; or high performance engine modifications.

For questions or Administrator assistance, please contact:
StoneEagle Inc.
111 W. Spring Valley Rd.
Suite #100
Richardson, TX 75081
972-934-1751

Prior to the initiation of any of the following services under this Agreement, You must first receive prior authorization by contacting:

By signing this Agreement, You agree to and fully understand its contents and acknowledge receipt and copy thereof. You understand that coverage is effective and expires according to the Plan Term selected above. **You acknowledge receipt of two (2) sets of keys and transponders (where applicable) for the Covered Vehicle above at the time of vehicle delivery.** Please see State Specific Disclosure for changes that may be specific to Your state of purchase. The purchase of a Vehicle Service Agreement is not required in order to purchase, lease or obtain financing of a motor vehicle.

Member Signature: 

Date: 12/15/2014

Dealer Representative: _____

Date: 12/15/2014

SE DEMO

Accept

Go Down

Signing Options:
Digitally sign and or print all applicable contracts.

Auto Scroll:
Contracts automatically scroll to the signature line.

Quick Start:
Click start signing to initiate the signing ceremony.



111 W Spring Valley Rd. # 100 | Richardson, Texas 75081
(855) 937-8729 | StoneEagle.com | StoneEagle.com

CONTACT & SUPPORT

Have questions? Get in Touch with a human
855-937-8729, SEcomSupport@StoneEagle.com,
or StoneEagle.com/support

Want to learn more about our other applications
and see how they can simplify your business
855-937-8729, Sales@StoneEagle.com,
or StoneEagle.com/request-demo

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